

Monthly Report

June 1, 2021 - June 30, 2021







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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type					
June 1 - June 30					
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales		
Flower	6,154.80		\$20,666,964.45		
Shake/Trim	728.05		\$1,621,999.66		
Concentrate	293.05		\$3,579,984.22		
Vape Cartridge	870.21		\$10,689,565.87		
Kief	1.95		\$10,872.58		
Infused-Edible	36,587.88		\$4,562,014.32		
Infused Non-Edible Solid	540.78		\$214,944.84		
Infused Liquid		15,352.37	\$288,687.75		
Infused Non-Edible Liquid		876.39	\$18,073.43		
June Total	45,176.72	16,228.76	\$41,653,107.12		

Additional Sales Information		
June 1 - June 30		
Category Amount		
Sales To Date (Jun. 30)	\$1,045,932,187.47	
Sales Deliveries	\$1,552,072.17	
Average Retail Flower Price (oz.) \$209.87		

2. Plants

Plants		
Active Plants		
As of June 30, 2021		
Plant State Number		
Immature	186,258	
Vegetative	93,258	
Flowering	142,592	

Destroyed & Harvested Plants		
June 1 – June 30		
Plant State Number		
Immature - Destroyed	47,281	
Vegetative - Destroyed	12,298	
Flowering - Destroyed	2,492	
Plants Harvested	54,295	

3. Packages and Inventory

Packages			
As of June 30, 2021			
Package State	Number		
Active	374,296		
On Hold	1,603		
In Transit	4,526		
June 1 – June 30			
Package State Number			
Finished	371,659		

Inventory			
As of June 30, 2021			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	10,725.15		
Flower at Provisioning Centers	43,682.48		
Flower at Processors	32,682.62		
Fresh Frozen Flower at Processors	5,264.28		
Concentrates at Processors	12,259.25		
Infused Solids at Processors	151,285.28		
Infused Liquids at Processors (Fl. Oz.)	668,281.32		

4. Transfers

Products Shipped			
June 1 - June 30			
License Type Pounds Shipped Fluid Ounces Shipped			
Grower Class A	1,936.33	0	
Grower Class B	1,010.61	0	
Grower Class C	31,989.46	624.87	
Processor	63,861.39	37,818.73	
Provisioning Center	1,664.84	661.57	
Safety Compliance Facility	0.49	0	
Secure Transporter	74,630.15	33,054.86	

Transfers		
June 1 – June 30		
Transfer Type Number		
Completed	9,482	
Voided 62		

5. <u>Initial Applications</u>

Initial Applications					
June 1 - June 30					
License Type	Received	Approved	Denied		
Prequalification	48	46	1		
Grower Class A	5	4	0		
Grower Class B	0	1	0		
Grower Class C	57	65	0		
Processor	4	2	0		
Provisioning Center	15	9	0		
Safety Compliance Facility	1	2	0		
Secure Transporter	0	0	0		
Total	130	129	1		

6. Renewal Applications

Renewal Applications						
June 1 - June 30						
License Type Received Approved Denied						
Grower Class A	1	5	0			
Grower Class B	0	0	0			
Grower Class C	24	8	0			
Processor	7	5	0			
Provisioning Center	31	35	0			
Safety Compliance Facility	1	2	0			
Secure Transporter	0	5	0			
Total 64 60 0						

7. Application Processing Time

Application Processing Time (Calendar Days)					
June 1 - June 30					
License Type Initial Applications Renewal Applications					
Prequalification	63.54				
Grower Class A	78.00	36.60			
Grower Class B	29.00				
Grower Class C	39.52	34.25			
Processor	34.20	130.00			
Provisioning Center	51.11	41.54			
Safety Compliance Facility	24.50	63.00			
Secure Transporter	-	37.60			
June Step 2 Average 44.33					
June Total Average	54.96	39.93			

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA						
	June 1 - June 30					
License Type	Warning	Formal Complaint	Final Order			
Grower Class A	0	1	1			
Grower Class B	0	0	0			
Grower Class C	3	5	0			
Processor	0	3	0			
Provisioning Center	4	5	2			
Safety Compliance Facility	0	1	0			
Secure Transporter	0	0	0			

9. Complaints and Investigations

Complaints and Investigations			
June 1 - June 30			
Enforcement & Legal Data	Amount		
Number of Complains Received	81		
Number of Investigations Opened	65		
Number of Investigations Closed	58		
Average Time to Complete an Investigation (Calendar Days)	60		
Number of Enforcement Actions Taken*	37		
* Includes both MMFL and AU data			

10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 3 Litigation: 1

Circuit Court Appeals: 0

11. Revenue and Expenses

	Application Fees	
	June 1 - June 30	
	Amount	
June	\$312,000	

	Regulatory Assessment Fees							
	June 1 - June 30							
	Grower Class A Class B Grower Class C Processor Provisioning Center Safety Compliance Facility					Secure Transporter	Total	
June	\$28,748	\$14,000	\$1,067,720	\$39,699	\$123,195	\$0	\$0	\$1,273,362

	Renewal							
	June 1 - June 30							
	Grower Class B Class C Processor Provisioning Center				Safety Compliance Facility	Secure Transporter	Total	
June	\$0	\$0	\$448,000	\$154,000	\$363,125	\$0	\$0	\$965,125

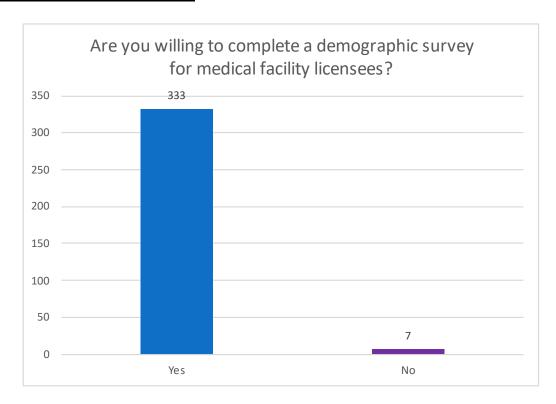
	Total Licensing Revenue Collected	
	June 1 - June 30	
	Amount	
June	\$2,550,487	

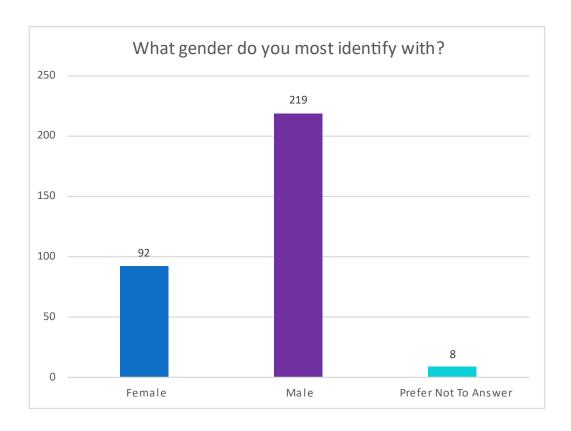
	Expenses
	June 1 - June 30
	Amount
State Employee Wages	\$354,126.21
State Employee Benefits	\$261,699.53
Materials and Equipment	\$4,560.74
Other Contracts	\$2,102.86
All Other Costs	\$408,871.59
June Total	\$1,031,360.93

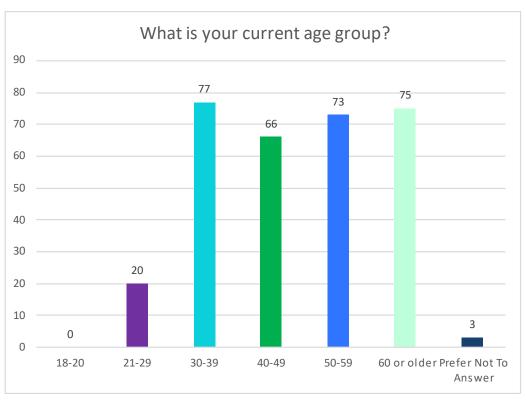
12. Municipalities Opting In to the MMFLA

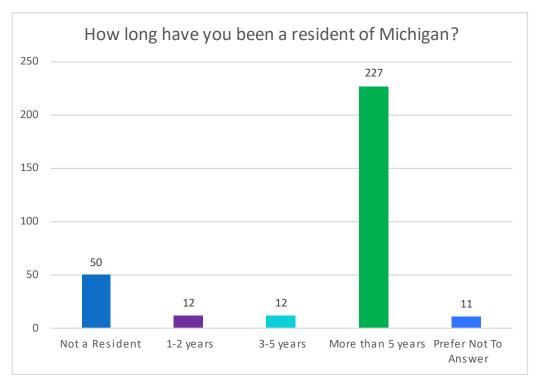
Municipalities
As of June 30, 2021
Opting In
156

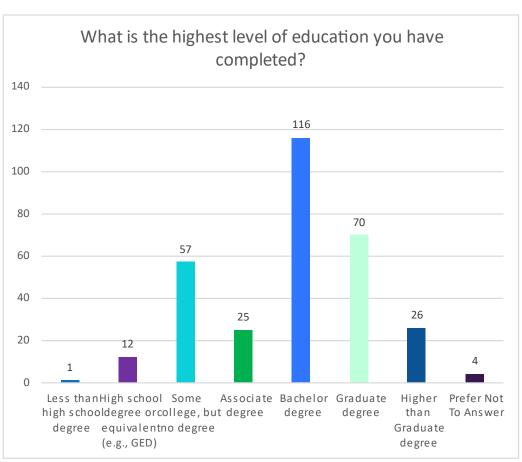
13. <u>Demographic Information</u>

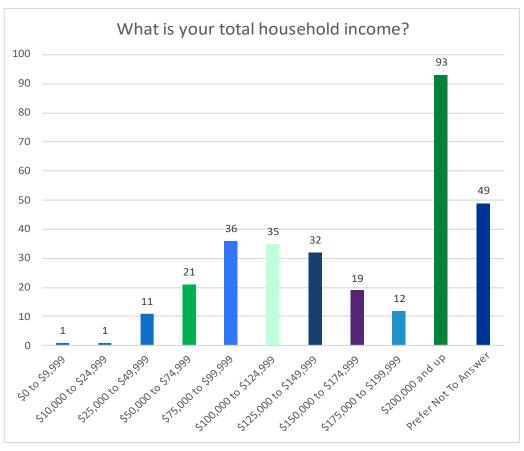


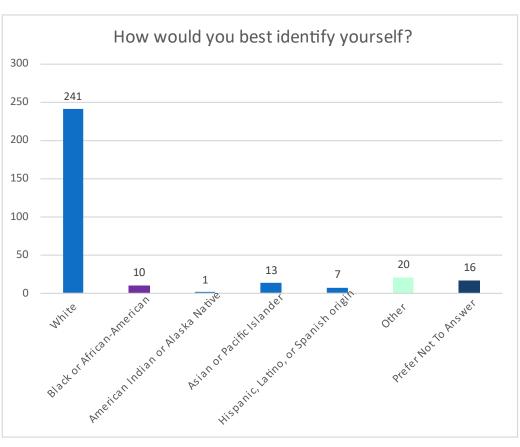












Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type					
June 1 - June 30					
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales		
Flower	16,436.70		\$55,180,849.73		
Shake/Trim	4,181.80		\$7,427,751.70		
Concentrate	450.96		\$7,473,456.34		
Vape Cartridge	1,316.04		\$20,995,702.87		
Kief	1.39		\$14,208.05		
Infused-Edible	93,815.43		\$15,296,067.63		
Infused Non-Edible Solid	719.20		\$415,513.62		
Infused Liquid		22,667.99	\$474,566.20		
Infused Non-Edible Liquid		2,935.01	\$81,893.11		
June Total	116,921.52	25,603.00	\$107,360,009.25		

Additional Sales Information			
June 1 - June 30			
Category	Amount		
Sales To Date (Jun. 30)	\$1,074,277,260.44		
Sales Deliveries \$3,013,988.40			
Average Retail Flower Price (oz.)	\$209.82		

2. Plants

Plants			
Active Plants			
As of June 30, 2021			
Plant State	Number		
Immature	104,286		
Vegetative	137,386		
Flowering	162,692		

Destroyed & Harvested Plants			
June 1 – June 30			
Plant State Number			
Immature - Destroyed	37,387		
Vegetative - Destroyed 12,582			
Flowering - Destroyed	3,692		
Plants Harvested 81,285			

3. Packages and Inventory

Packages		
As of June 30, 2021		
Package State Number		
Active	356,287	
On Hold	218	
In Transit 9,245		
June 1 – June 30		
Package State Number		
Finished	601,295	

Inventory		
As of June 30, 2021		
Category Amount (lbs		
Flower at Growers (Test Passed)	17,583.29	
Flower at Retailers	22,162.72	
Flower at Processors	25,181.63	
Fresh Frozen Flower at Processors	7,291.19	
Concentrates at Processors	11,258.87	
Infused Solids at Processors	190,286.03	
Infused Liquids at Processors (Fl. Oz.)	125,286.02	

4. <u>Transfers</u>

Shipped Products				
June 1 - June 30				
License Type Shipped Pounds Fluid Ounces Shippe				
Class A Marijuana Grower	.51	0		
Class B Marijuana Grower	1,287.92	0		
Class C Marijuana Grower	44,582.43	1,115.85		
Excess Grower	7,122.07	29.76		
Microbusiness	.40	0		
Processor	139,613.49	47,721.55		
Retailer	5,708.20	1,778.97		
Safety Compliance Facility	.94	0		
Secure Transporter	174,742.83	43,601.01		

Transfers		
June 1 – June 30		
Transfer Type Number		
Completed	13,587	
Voided	72	

5. <u>Initial Applications</u>

	Initial Applications		
	J	lune 1 - June 30	
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	150	177	0
Class A Marijuana Grower	1	1	0
Class B Marijuana Grower	6	2	0
Class C Marijuana Grower	67	48	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	32	7	0
Microbusiness	0	0	0
Processor	9	2	0
Retailer	32	14	0
Safety Compliance Facility	2	1	0
Secure Transporter	0	0	0
Temporary Marijuana Event	1	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	1	1	0
Social Equity Class C Marijuana Grower	4	10	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	3	1	0
Social Equity Retailer	0	2	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
June Total	308	266	0

6. Renewal Applications

	Renewal Applications		
	J	une 1 - June 30	
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	4	0	0
Class C Marijuana Grower	14	12	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	11	0	0
Microbusiness	0	0	0
Processor	3	4	0
Retailer	26	4	0
Safety Compliance Facility	1	1	0
Secure Transporter	0	1	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	0	0	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
June Total	59	22	0

7. Application Processing Time

Application Processing Days (Calendar Days)			
June 1 - June 30			
License Type	Initial Applications	Renewal Applications	
Prequalification	72.94		
Class A Marijuana Grower	85.00		
Class B Marijuana Grower	74.50		
Class C Marijuana Grower	39.52	28.42	
Designated Consumption Establishment			
Marijuana Event Organizer			
Excess Grower	48.86		
Microbusiness			
Processor	31.50	20.00	
Retailer	36.07	28.50	
Safety Compliance Facility	23.00	29.00	
Secure Transporter		27.00	
Temporary Marijuana Event			
Social Equity Class A Marijuana Grower			
Social Equity Class B Marijuana Grower	39.00		
Social Equity Class C Marijuana Grower	46.60		
Social Equity Designated Consumption Establishment			
Social Equity Marijuana Event Organizer			
Social Equity Excess Grower			
Social Equity Microbusiness			
Social Equity Processor	48.00		
Social Equity Retailer	40.00		
Social Equity Safety Compliance Facility			
Social Equity Secure Transporter			
Social Equity Temporary Marijuana Event			
June Step 2 Average	41.54		
June Total Average	75.02	24.54	

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA				
June 1 - June 30				
License Type Warning Formal Complaint Final Ord				
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	0	0	0	
Class C Marijuana Grower	1	5	0	
Designated Consumption Establishment	0	0	0	
Marijuana Event Organizer	0	0	0	
Excess Grower	0	0	0	
Microbusiness	0	0	0	
Processor	0	0	0	
Retailer	3	5	2	
Safety Compliance Facility	0	0	0	
Secure Transporter	0	1	0	
Temporary Marijuana Event 0 0 0				

9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
June 1 - June 30		
Initial Renewal		
0% 0%		

10. Complaints and Investigations

Complaints and Investigations		
June 1 - June 30		
Enforcement & Legal Data	Amount	
Number of Complains Received	69	
Number of Investigations Opened	52	
Number of Investigations Closed	44	
Average Time to Complete an Investigation (Calendar Days)	31	
Number of Enforcement Actions Taken*	37	
* Includes both MMFL and AU data		

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 3 Litigation: 1

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees		
	June 1 - June 30		
	Prequalification	Social Equity Prequalification	Total
June	\$732,000	\$110,100	\$842,100

		Regulatory Assessment Fees							
		June 1 - June 30							
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor	
June	\$4,570	\$16,000	\$1,896,877	\$0	\$0	\$258,411	\$0	\$66,630	
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	
June	\$279,451	\$25,000	\$0	\$0	\$0	\$7,200	\$77,042	\$0	
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
June	\$0	\$0	\$0	\$24,000	\$29,229	\$0	\$0	\$0	
		Total Regulatory Assessment Fees							
June		\$2,684,410							

		Renewal Fees							
		June 1 - June 30							
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor	
June	\$4,667	\$24,000	\$420,000	\$0	\$0	\$330,000	\$0	\$90,000	
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	
June	\$500,000	\$20,000	\$0	\$0	\$0	\$0	\$0	\$0	
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
June	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
		Total Renewal Fees							
June				\$1	,388,667				

	Total Licensing Revenue Collected
	June 1 - June 30
	Amount
June	\$4,915,177

	Expenses
	June 1 - June 30
	Amount
State Employee Wages	\$229,931.23
State Employee Benefits	\$171,355.99
Materials and Equipment	\$1,992.36
Other Contracts	\$2.89
All Other Costs	\$241,885.44
June Total	\$645,167.91

13. Social Equity Applications

	Social Equity Applications					
	June 1 - June 30					
	Received	Eligible Ineligible				
June	50	48	15			

14. Social Equity Education & Outreach

	Outreach Sessions
	June 1 - June 30
	Sessions Held
June	3

15. Social Equity Application Assistance Provided

	Application Assistance Provided		
June 1 - June 30			
	Number of Times		
June	22		

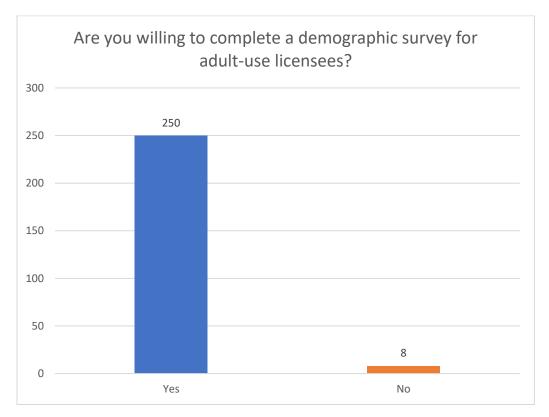
16. Municipalities Opting In or Out of MRTMA

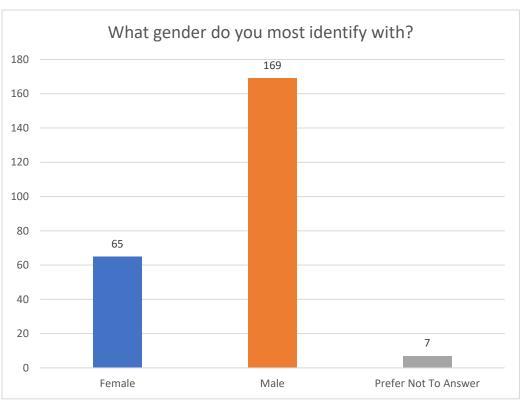
Municipalities					
As of June 30, 2021					
Opting In Opting Out					
106	1,397				

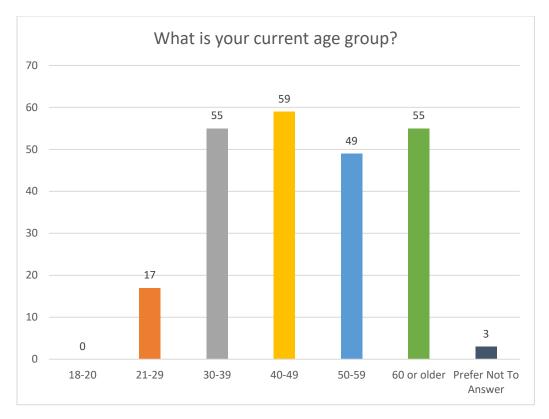
17. MTIS Criminal Enforcement Data

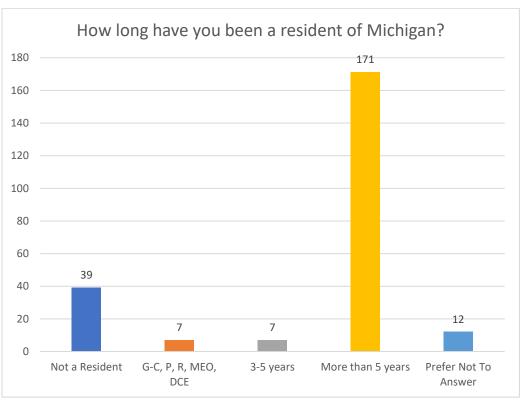
For the third quarter of fiscal year 2021 MTIS seized 4,449 plants, 759 pounds of flower, and 3,166 units of other cannabis products from the illicit market.

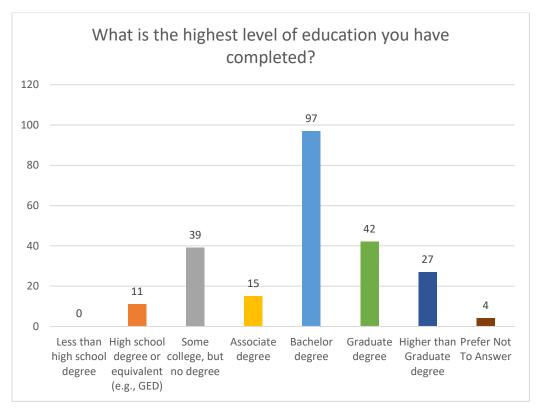
18. <u>Demographic Information</u>

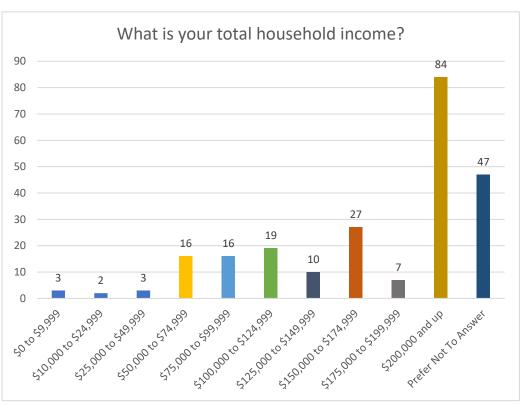


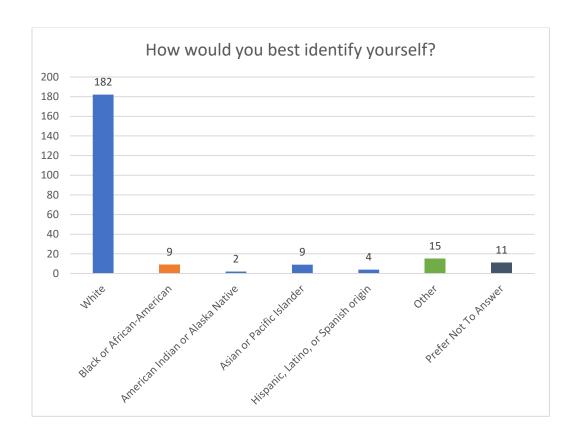












Medical Marijuana Registry Program

1. <u>Initial Applications</u>

Initial Applications					
June 1 - June 30					
Received Issued Denied					
Pending	6,953	909			

2. Renewal Applications

Renewal Applications					
June 1 - June 30					
Received Issued Denied					
Pending	2,343	214			

3. Application Processing Time

Initial Applications (Calendar Days)						
June 1 - June 30						
	Approv	als	Denials			
Paper	Online	Combined	Paper Online Combined			
5.61	0.03	2.68	5.90	.44	5.36	

Renewal Applications (Calendar Days)						
June 1 - June 30						
	Approv	als	Denials			
Paper	Online	Combined	Paper Online Combine			
5.20	0.01	2.47	5.92	0.38	4.76	

4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	June 1 - June 30						
	Original Applications			Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
June	Pending	3,733	Pending	Pending	1,280	Pending	Pending

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of June 30, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	619	75	Lake	253	48
Alger	647	104	Lapeer	3,634	490
Allegan	5,505	752	Leelanau	787	70
Alpena	711	81	Lenawee	3,244	464
Antrim	1,303	190	Livingston	3,738	428
Arenac	1,222	154	Luce	85	15
Baraga	125	15	Mackinac	196	32
Barry	2,300	280	Macomb	29,589	4,348
Bay	5,385	380	Manistee	403	65
Benzie	1,108	133	Marquette	270	91
Berrien	3,921	633	Mason	431	56
Branch	1,859	314	Mecosta	205	36
Calhoun	2,745	381	Menominee	389	94
Cass	1,629	293	Midland	2,306	249
Charlevoix	343	46	Missaukee	205	30
Cheboygan	675	85	Monroe	4,332	490
Chippewa	549	79	Montcalm	1,737	315
Clare	1,566	266	Montmorency	107	35
Clinton	3,219	379	Muskegon	2,973	378
Crawford	1,077	127	Newaygo	1,625	252
Delta	748	140	Oakland	37,191	4,137
Dickinson	522	116	Oceana	1,283	208
Eaton	3,247	446	Ogemaw	454	44
Emmet	141	30	Ontonagon	108	19
Genesee	9,816	1,375	Osceola	379	84
Gladwin	28	23	Oscoda	237	22
Gogebic	309	71	Otsego	87	27
Grand Traverse	1,232	131	Ottawa	3,258	352
Gratiot	246	49	Out of State	0	8
Hillsdale	1,152	222	Presque Isle	117	25
Houghton	238	42	Roscommon	540	64
Huron	494	38	Saginaw	3,804	401
Ingham	2,138	412	Saint Clair	4,177	558
Ionia	219	51	Saint Joseph	677	133
losco	207	23	Sanilac	843	121
Iron	172	33	Schoolcraft	36	16
Isabella	478	67	Shiawassee	2,640	334
Jackson	4,310	570	Tuscola	3,655	581
Kalamazoo	3,283	413	Van Buren	1,766	295
Kalkaska	319	49	Washtenaw	12,107	1,084
Kent	8,445	796	Wayne	46,795	4,066
Keweenaw	151	27	Wexford	1,264	217
			Total	252,330	30,673

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked			
Month	Revoked		
June	0		

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of June 30, 2021			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.01		
AIDS	0.00		
Amyotrophic Lateral Sclerosis	0.01		
Arthritis	22.31		
Autism	0.24		
Cachexia or Wasting Syndrome	0.21		
Cancer	3.46		
Cerebral Palsy	0.06		
Chronic Pain	60.89		
Colitis	0.46		
Crohn's Disease	0.77		
Glaucoma	1.35		
Hepatitis C	0.54		
HIV Positive	0.27		
Inflammatory Bowel Disease	1.21		
Muscle Spasms	9.35		
Nail Patella	0.02		
Obsessive Compulsive Disorder	1.40		
Parkinson's Disease	0.18		
Post-Traumatic Stress Disorder	7.08		
Rheumatoid Arthritis	1.53		
Seizures	1.67		
Severe and Chronic Pain	44.38		
Severe Nausea	6.29		
Spinal Cord Injury	0.45		
Tourette's Syndrome	0.10		
Ulcerative Colitis	0.30		

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications			
As of June 1, 2021			
Month	Physicians		
June	383		

9. <u>Applications not Processed within Established Time Requirements</u>

Applications not Timely Processed			
June 1 - June 30			
Initial	Renewal		
0.00%	0.08%		

10. Revenue and Expenses

Revenue Collected	
	June 1 - June 30
	Amount
June	\$399,826

	Expenses
	June 1 - June 30
	Amount
State Employee Wages	\$354,126.21
State Employee Benefits	\$261,699.53
Materials and Equipment	\$4,560.74
Other Contracts	\$2,102.86
All Other Costs	\$408,871.59
June Total	\$1,031,360.93